

## 2018 Q4 Upfront Spiff

### nCloud PBX:

10 - 30 Unify Seats = 100% MRC  
31 - 99 Unify Seats = 200% MRC\*  
100+ Unify Seats = 300% MRC\*  
nCloud Contact Center = 100% MRC  
Equipment Bonus = 5%

### VOICE PRODUCTS:

(PRI/Digital/SIP/Analog Handoff)

MRC <\$1,000 = 100% MRC  
MRC >\$1,000 = 200% MRC\*

### DATA PRODUCTS:

nCloud Ethernet over  
Fiber Loop = 100% MRC  
nCloud xStream over  
Fiber = 50% MRC

### SD-WAN Solution

100% MRC



\*Require a minimum of 36 month contract. Sub agent performance plan requires a minimum MRC of \$500 per deal to qualify. \*1X MRC bonus will be paid the month following order acceptance with remaining 1-2X MRC paid the month following order activation. Agents billing less than \$10,000 monthly are subject to payment upon billing activation at the sole discretion of NetCarrier. NetCarrier reserves the right to alter bonus plan at any time. \*\*Bonus payments on deals with an MRC greater than \$5,000 may be paid 50% at contract signing and 50% at install. Bonus payments greater than \$5,000 are also subject to special review, may be reduced at NetCarrier's sole discretion, and may be paid in stages throughout the term of the contract, based upon positive payment history by Customer. Maximum bonus on any account is \$3,000 per location, regardless of MRC unless approved by NetCarrier in advance. Agent will be charged back a prorated portion of bonus if customer cancels service prior to the end of contract term. NetCarrier reserves the right to reduce or suspend bonuses on deals sold below standard pricing.