

## CASE STUDY:

## Mercy Health System-Wireless Savings



### Account Background

***Mercy Home and Community Health Services is a Member of Mercy Health Systems which operates under Trinity Health.***

[Mercy Health System](#) is committed to the health and wellness of the communities that they serve and strive to give the highest level of care closer to home. Mercy [facilities](#) offer a comprehensive array of healthcare services to meet your needs at every age and every phase of life. Their dedication to expert care and clinical and service excellence has been widely recognized.

### Previous Technology Situation

Mercy had a mixed environment of over 2,000 Smart Phones, Tablets and Machine to Machine devices throughout their organization. At the onset of savings discovery, it seemed that there was an active relationship between the internal staff and Verizon Wireless. However, Once Chorus Communications had the chance to review the current bill, we saw Massive Savings opportunities even outside of what Verizon was already offering. The goal here was to find savings WITHOUT any disruption in service or change in current provider.

### Solution

Through the combined strengths of Chorus and our partner network we were able to obtain a savings of over \$234,000 per year on the existing account without any disruption in service or change in provider. Chorus did all the heavy lifting in working with the current provider to align the Mercy account to maximize savings.

### Future Opportunity

Now with the wireless portion of the savings complete, Chorus' will explore ALL telephone, internet and technology expenditures to further drive down costs. We are very confident that the savings we obtained in wireless should be duplicated if not enhanced. Our goal is to search through every account to uncover additional savings.

Today, with these savings at hand, Mercy is able to allocate dollars saved to other areas of need within the organization.

Most importantly, Chorus did all of this at **NO CHARGE** to the client - ask us how.



210 Church Street  
Philadelphia, PA 19106  
215.922.1862

